


# Florida Government Finance Officers Association, Inc

## Meeting of the Board of Directors

**Wednesday, December 2, 2026**

**Virtual Teams Call**
**2:00 pm**

# FGFOA Mission

*2024-2025*

**The FGFOA is dedicated to being your professional resource by providing opportunities through Networking, Education, Information and Leadership.**

## Networking

- Promoting relationships among peers
- Cultivating strong relationships with other organizations
- Enhancing relationships with the Local Chapters

## Education

- Creating balanced and cost-effective educational programs
- Utilizing various methods of delivery
- Enhancing cooperative training partnerships
- Promoting attainment and retention of certified officials

## Information

- Delivering information through innovation
- Providing feedback and analysis on emerging legislative and technical issues
- Facilitating information sharing for members

## Leadership

- Providing opportunities for individual development
- Recognition of the FGFOA's governmental finance expertise
- Recruiting, mentoring and promoting leaders within our organization
- Recognizing member achievements

# FGFOA BOARD OF DIRECTORS MEETING AGENDA

**DATE/TIME:** **December 2, 2026**
**2:00 pm**
**Virtual Teams Meeting**

I. **Call to Order – Kelly Strickland, President**

II. **Roll Call**

III. **Annual Conference 2027 - President Elect Burns**
   a. **2027 FGFOA Annual Conference App Modification**
   b. **2027 Annual Conference Sessions/Topics**

IV. **Amendment 3 - President Strickland**

V. **Other Business**

VI. **Next Meeting – Friday, January 15, 2027 – Florida League of Cities Office, Orlando**

# FLORIDA GOVERNMENT FINANCE OFFICERS ASSOCIATION, INC.
## 2026-2027 Board of Directors
## Annual Conference Program Committee Agenda Item


**2026-2027**
**CHAIRPERSON**
**Ben Salz**
Capital Budget Analyst V
Broward County Public Schools
600 SE 3rd Ave
Fort Lauderdale, FL 33301-3125
jkirk33628@msn.com
(305) 308-7860

**BOARD LIAISON**
**Missy Licourt, CPA, CGFO**
Budget Director
St. Johns River Water
Management District
PO Box 1429
Palatka, FL 32178-1429
mlicourt@sjrwmd.com
(386) 312-2332

**STAFF LIAISON**
**Jill Walker**
Executive Assistant
FGFOA
301 S Bronough Drive
Tallahassee, FL 32302
jwalker@flcities.com
(850) 701-3688


**Meeting Date: December 2, 2026**

**Title of Item**: **2027 Annual Conference Program Preliminary Topics**

**Executive Summary, Explanation or Background:**

The Annual Conference Program Committee is proud to present the preliminary list of conference session topics and descriptions for the Board's review.

**Content:**

Each Sub-Committee has provided a list of ranked session topics and descriptions for the Board's review.

**Recommended Action:**

The Board review the preliminary list of session topics and provide suggestions and/or guidance regarding the proposed sessions.

Melissa Burns — **November 20, 2026**

**Melissa Burns** — **Date**
**FGFOA President Elect**

## Accounting, Auditing and Financial Reporting

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | The GASB Insider: Updates, Pitfalls & Q&A | Get up to speed on the latest developments from the Governmental Accounting Standards Board (GASB). This session will cover recently issued requirements, upcoming initiatives, key implementation timelines, and what's on the horizon. GASB will also highlight recent standards where they are seeing common implementation pitfalls, lessons learned, and opportunities to improve financial reporting. The session will wrap up with an interactive 'Ask GASB' Q&A, giving attendees the opportunity to bring their questions directly to GASB and gain insight into the issues that matter most. |
| 2 | From Trial Balance to ACFR: Building a Better Financial Report | Follow the ACFR process from year-end accounting records to the finished report. This session will walk through government-wide adjustments, conversion entries, financial statements, notes, and other key ACFR components while highlighting best practices, common pitfalls, and practical tips for producing an accurate, well-organized, and reader-friendly ACFR. |
| 3 | Find It Before They Do: Think Like an Auditor (WORKSHOP) | Put on your auditor hat and learn how to test your own processes before the auditors arrive. Through hands-on scenarios, participants will practice techniques auditors use to select samples, test transactions, trace supporting documentation, evaluate controls, and identify exceptions. Attendees will learn how to apply these techniques throughout the year to uncover weaknesses, determine corrective actions, and resolve issues before they become audit findings. |
| 4 | Closing the Gaps: Internal Controls, Fraud & Cyber Risk | Fraud risks are evolving, and your internal controls need to keep up. This session will explore common control weaknesses, fraud red flags, and emerging cyber schemes targeting government finance operations, including ACH and wire fraud, business email compromise, payroll fraud, and fraudulent vendor banking changes. Attendees will learn practical controls for AP, payroll, treasury, and vendor management, along with strategies for identifying vulnerabilities, detecting suspicious activity, and responding when something goes wrong. |
| 5 | Auditor General and Department of Financial Services Update | The latest updates from the Florida Auditor General and the Department of Financial Services will be covered at this session. Participants will hear about recent audit trends, reporting requirements, legislative changes and key initiatives affecting local governments. Learn what's new, what's on the horizon and how these updates may impact your financial reporting and compliance responsibilities. |
| 6 | The Clean Audit Playbook: Preventing Findings Before They Happen | What are the most common audit findings, and what can you do to prevent them? This session will examine recurring issues involving internal controls, compliance, financial reporting, reconciliations, and documentation, along with practical strategies for addressing weaknesses before the audit begins. Attendees will also gain tips for improving audit readiness, responding efficiently to requests, and making the overall audit process smoother and less disruptive. |
| 7 | AI in Action: Reinventing Government Finance | Move beyond the AI hype and learn how to put today's tools to work. This interactive session will demonstrate practical uses of AI for financial analysis, forecasting, reconciliations, financial reporting, and MD&A/GASB 103, while covering effective prompting, internal controls, and professional judgment. Attendees will also get a glimpse into how AI may shape the future of governmental financial reporting. |
| 8 | Through the Reviewer's Eyes: Mastering the GFOA ACFR Checklist | Take a closer look at the GFOA ACFR review checklist and gain insight into how reviewers apply it during the Certificate of Achievement review process. This session will walk through key checklist requirements, common problem areas, and items that frequently result in reviewer comments. Attendees will learn how to use the checklist during ACFR preparation to identify potential issues, ensure key requirements are addressed, and better prepare their report for a successful review. |
| 9 | Single Audit Survival Guide: From SEFA to Success | Navigate the Single Audit process with confidence. This session will cover key Single Audit and Uniform Guidance requirements, grant accounting, internal controls, and accurate SEFA preparation, including common reporting challenges. Attendees will learn about frequent findings and pitfalls, recent requirements and changes, and practical strategies to strengthen compliance and prepare for a successful Single Audit. |
| 10 | Rethinking Financial Reporting: Is There a Better Way? | Explore GFOA best practices in financial reporting and the latest thinking on how governmental financial reporting can evolve. This session will highlight GFOA's Rethinking Financial Reporting research, examining the benefits and costs of the current reporting model and opportunities to make financial information more useful, accessible, and meaningful to its users. |
| 11 | Small Government, Big Responsibilities: Doing More with Less | Small governments and special districts face many of the same financial reporting, compliance, and operational requirements as larger organizations, but often with fewer resources and staff wearing multiple hats. This session will explore the unique challenges facing smaller entities and provide practical strategies, tools, and best practices for strengthening financial management, maintaining compliance, improving efficiency, and getting it all done with limited resources. |
| 12 | CSLFRF Closeout: Key Considerations as the Program Winds Down | As the Coronavirus State and Local Fiscal Recovery Fund (CSLFRF/SLFRF) program approaches its final expenditure deadline, local governments should begin focusing on closeout readiness. While many recipients have already obligated their funds, successfully spending the last dollar is only one step in the process. The U.S. Treasury has emphasized that recipients remain responsible for documentation, reporting, compliance, and audit support long after funds have been expended. |

**Pre-Conference Procurement**

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | The Procurement Playbook: Choosing the Right Path for Compliance, Value, and Results | Successful procurement is not about defaulting to a single purchasing method. It is about understanding which approach best meets the needs of a specific situation. This session examines common procurement strategies, key decision points, and emerging challenges facing public sector organizations. Participants will leave with practical tools for making informed purchasing decisions that strengthen compliance, improve outcomes, and deliver greater value to stakeholders. |
| 2 | When Compliance Becomes a Partnership: Strengthening Procurement and Financial Stewardship | Compliance is not solely the responsibility of procurement. It is a shared commitment across finance, budget, and operational departments. This session explores strategies for improving stakeholder engagement, strengthening documentation practices, and aligning purchasing decisions with financial goals. Learn how proactive communication and collaboration can help organizations achieve compliance while advancing mission-focused outcomes. |

## Budgeting, Economics and Financial Planning

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | Preparing for Amendment 3: Strategies for Fiscal Resilience | As local governments evaluate the potential impacts of Amendment 3, agencies are exploring a range of strategies to maintain financial stability and service delivery. Hear from a panel of government leaders as they discuss approaches being considered or implemented, including revenue enhancement, cost containment, AI and technology investments, contract renegotiations, and collective bargaining considerations. Gain practical insights, lessons learned, and real-world perspectives on planning for an uncertain fiscal future. |
| 2 | Amendment 3: Navigating the Financial Future of Local Government | Amendment 3 could significantly reshape the financial landscape for local governments. This session explores the legislation, its potential impacts on property tax revenues, and the resulting implications for budgeting, service delivery, capital investment, and long-term financial sustainability. Participants will also examine how changes in government funding and spending may affect businesses, nonprofits, and organizations that depend on public sector contracts and economic activity. |
| 3 | From Forecasting to Foresight: Building Better Financial Forecasts | Annual budgets provide a snapshot, but effective financial management requires a long-term view. This session will explore practical approaches to multi-year financial forecasting and scenario modeling. Learn how to forecast revenues, personnel costs, capital investments, reserves, and other key financial drivers while evaluating the impact of economic shifts, policy changes, and legislative actions. Attendees will gain tools and techniques for translating complex financial projections into clear, actionable insights for management teams and elected officials. |
| 4 | Priorities to Performance: Creating a Culture That Delivers Results | Effective government requires more than sound financial management. It requires strategy, collaboration, and a shared commitment to results. Using Fort Collins, Colorado as a case study, this session explores how Priority-Based Budgeting, Budgeting for Outcomes, Baldrige performance excellence principles, and a strong organizational culture can align resources with community priorities and drive long-term success. Gain practical insights for building collaboration, improving decision-making, and creating a results-focused organization. |
| 5 | When Finance Meets Procurement: Managing the Risks Beyond the Purchase Order | The purchase order is often just the beginning. This session explores the critical connection between procurement, contracts, budgeting, and accounting, focusing on the issues that arise after a purchase is approved. Participants will learn best practices for managing contract amendments, change orders, multi-year commitments, cooperative purchases, grant-funded procurements, encumbrances, and the documentation needed for payment processing and audit compliance. Gain practical strategies to strengthen internal controls, reduce risk, and improve collaboration between finance and procurement teams. |
| 6 | Economic Update: Insights for Government Finance Professionals | Stay informed on the economic trends shaping public sector finances. This session will review key indicators including inflation, interest rates, employment, consumer spending, and economic growth, and explore their impact on budgeting, forecasting, revenue planning, and long-term financial strategy. Participants will gain practical insights to help anticipate challenges, manage risk, and make informed financial decisions in an evolving economic environment. |
| 7 | Closing the Gaps: Grants Management from Award to Audit | Even well-funded grants can face challenges when communication breaks down between departments. This session examines the end-to-end grants management process and the critical handoffs between program staff, finance, procurement, and auditors. Attendees will gain insights into managing grant finances, maintaining documentation, monitoring subrecipients, preparing for closeout, and building audit-ready practices that reduce risk and improve outcomes. |
| 8 | HB 1329: Advancing Transparency & Strengthening Accountability | As local governments adapt to the requirements of HB 1329, finance leaders are balancing new expectations for transparency, accountability, and public reporting. This panel discussion will examine the law's implications for budgeting, financial reporting, and public-facing financial information. Hear from agencies that are actively implementing the new requirements as they share practical strategies, lessons learned, and solutions to common challenges. Participants will gain actionable insights to help their organizations prepare for compliance while strengthening public trust and financial stewardship. |
| 9 | TRIM Season Success: Navigating Compliance, Timelines, & Tax Rates | Gain a practical understanding of the Truth in Millage (TRIM) process, from key deadlines and advertising requirements to public hearings and millage rate adoption. Learn strategies for coordinating with Property Appraisers, Tax Collectors, and governing boards to ensure compliance and avoid common pitfalls. Learn proven practices for a smooth and compliant TRIM season and explore planning considerations related to Amendment 3 outcomes. |
| 10 | Funding the Future: Capital Planning & Debt Strategy | As infrastructure needs grow and resources remain constrained, finance officers play a critical role in shaping capital investment decisions and long-term fiscal sustainability. This session explores how to transform capital plans into actionable funding strategies by evaluating affordability, balancing cash and debt financing, managing reserves, maintaining credit strength, and assessing financial risk. Gain practical insights and strategic tools to align capital investments with organizational priorities while effectively communicating long-term impacts to executives, elected officials, and stakeholders. |
| 11 | Government Budgeting: Best Practices in Action | ***Alternate to #1 if Amendment 3 fails:***<br>Gain a practical understanding of the local government budget process using proven budgeting principles and best practices. This session covers key elements of budget development, including planning, revenue and expenditure analysis, personnel and capital budgeting, performance monitoring, and effective communication with stakeholders. Ideal for finance professionals, budget staff, and department leaders seeking to strengthen budgeting skills and support sound fiscal decision-making. |

## Budgeting, Economics and Financial Planning

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| 12 | Beyond the Crown: A Strategic Playbook for Achieving GFOA Excellence | ***Alternate to #2 if Amendment 3 fails:***<br>Elevate your financial reporting and budgeting to award-winning levels. This session goes beyond the basic requirements to present a strategic playbook for achieving the prestigious GFOA Triple Crown Award and higher overall ratings. This session will deconstruct the criteria for the Certificate of Achievement for Excellence in Financial Reporting (ACFR), the Popular Annual Financial Report (PAFR), and the Distinguished Budget Presentation Award, focusing on how leading governments integrate transparency, communication, and innovation. |

## Policy, Leadership, Strategic Planning and Personnel

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | Keynote Breakout 1 | Breakout session for Keynote Speaker 1. |
| 2 | Keynote Breakout 2 | Breakout session for Keynote Speaker 2. |
| 3 | Taking Up The Gauntlet:  Amendment 3 and Beyond | How will local governments evolve if tax revenues are cut significantly?  As a leader, how will you navigate budget cuts, etc.?  How can you use these challenges as opportunities?  Change management is part of the process. |
| 4 | "Yes, We Can" - Women in Leadership Series<br>(*Evolution Series) | A panel of female leaders will discuss their own journeys, including the necessary skills and balancing acts, struggles, and successes. They'll also share how to inspire and support other women and the next generation to do great things. |
| 5 | Situational Ethics<br>(*Evolution Series) | State and local governments establish codes of ethics that we must abide by however there are often times when we are faced with situations that don't have clear ethical solutions.  Professionals will discuss specific case studies and their outcomes. |
| 6 | Lean Six Sigma:  Let's GO! | How can the use of Lean Six Sigma principles lead to more efficient operations?  The tone at the top is an important consideration.  If leadership embraces the concepts, the rest of the organization will follow.  Come and learn the concepts of Lean Six Sigma and the "culture" needed to make it successful. What started in the private sector has made its way to the public sector and it requires a culture of breaking down Silos and working as a team. |
| 7 | Finance Under Pressure:  Leading Through Staffing Shortages and Fiscal Uncertainty | Finance teams are being asked to manage growing workloads, staffing challenges, new requirements, and increasing pressure to control costs - all while maintaining service levels and strong financial controls.  This session will explore practical strategies for prioritizing work, cross-training and succession planning, leveraging technology and automation, streamlining processes, and determining what can be changed, reduced or eliminated without compromising financial responsibilities. |
| 8 | Keep Burnout at Bay | This panel discussion seeks to provide fiscal leaders in local government with practical tools and strategies to maintain optimal personal and organizational mental wellness and reduce the likelihood of burnout. Presentation of objectives include the expectation that attendees will develop skills to:<br>-Support and strengthen mental health, coping and functioning<br>-Sustain and grow effectiveness in public service<br>-Demonstrate the competent confidence to recognize and initiate appropriate referrals when mental health support and/or interventions are necessary |
| 9 | The Journey<br>(*Evolution Series) | The Current FGFOA Officers and Board of Directors will discuss their career progression and journeys. |
| 10 | "Paying It Forward"<br>(*Evolution Series) | The most successful leaders were developed with the help of trusted individuals who provided them with the necessary wisdom and support.  Come and learn how leaders for this session "pay it forward" and mentor the next generation. |
| 11 | Finance 2035:  Building the Finance Department of the Future | What will a government finance department look like five to ten years from now?  This forward-looking panel will explore how AI, automation, data analytics, workforce changes, and evolving organizational structures may reshape government finance.  Panelists will discuss the skills that finance professionals will need, how roles and responsibilities may change, and how today's leaders can begin preparing their teams for the finance department of tomorrow. |

**Policy, Leadership, Strategic Planning and Personnel**

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| 12 | Legislative Update | This session will provide an overview of the 2026 Legislative Session, including a review of the bills that passed and failed and a discussion of their implications for local governments. |

**Pre-Conference Investment**

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | Economic Outlook Live: What Florida Governments Should Do Next | - A forward looking discussion on economic conditions specific to Florida and their impact on government finance. Hear actionable recommendations to strengthen your financial position in the year ahead. |
| 2 | Investment Strategies for Small to Medium Sized Governments | - A practical discussion of streamlined investment strategies for resource constrained finance teams. Learn how to maintain compliance, diversify safely, and improve yields without heavy staffing demands. |
| 3 | Safeguarding Public Funds In Volatile Markets | Explore strategies to protect public funds when markets fluctuate, including diversification, liquidity planning, and policy tools. Panelists share real examples of navigating uncertainty without compromising safety. |
| 4 | Treasury Tech Now: Real World Examples & Results | - - Explore real world examples of how governments are using APIs, real time payments, and virtual accounts to modernize treasury operations. Learn which technologies deliver measurable efficiencies and control. |

## Banking, Investment, Risk, Treasury Management and Debt Management

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | Amendment 3: How the Rating Agencies Will React | Understand the potential fiscal impacts of Amendment 3 and how rating agencies may interpret the changes. Panelists will dissect likely rating considerations and credit implications for local governments. |
| 2 | Legislative Impacts Roundtable: Electronic Payments to Local Governments (House Bill 967) | A deep dive into HB 967 and how its electronic payment requirements affect daily finance operations. Speakers will break down compliance expectations and share practical implementation strategies. |
| 3 | Detecting and Preventing Bank Fraud in the Public Sector | Explore the latest fraud threats targeting public funds and the controls that stop them. Case studies illustrate how layered defenses, technology, and process prevent losses. |
| 4 | Public Funds Under the Microscope | A forward looking discussion on market, regulatory, and oversight pressures affecting public funds. Panelists share perspectives on transparency, risk management, and evolving best practices. |
| 5 | Arbitrage & Post Issuance Compliance Clinic | A hands on look at common arbitrage and post issuance compliance challenges, with real examples and best practices. Attendees will learn how to stay audit ready and avoid costly pitfalls. |
| 6 | Liquidity Playbook: Building a Resilient Ladder | Compare liquidity tools and build a ladder that balances safety, yield, and access. This session walks through scenarios to help governments match instruments to cash needs. |
| 7 | My name is Bond, James Bond: Financing Capital Projects | A practical conversation on choosing the right financing tools—bonds, notes, loans, and more—for capital needs. Learn how structure, timing, and market conditions influence financing decisions. |
| 8 | Best practices in monitoring and reporting investment performance | Learn practical methods for tracking, analyzing, and communicating investment results to stakeholders. This session highlights tools, benchmarks, and reporting practices that strengthen transparency and decision making. |
| 9 | Bank On It: Best practices in bank relationship management and RFPs for banking services | Examine effective strategies for evaluating, selecting, and managing banking partners. Speakers share insights on RFP design, fee analysis, service level expectations, and relationship monitoring. |
| 10 | Blockchain and Digital Payments in Government Finance | A grounded discussion on where blockchain and digital payment tools genuinely add value in government finance—and where they don't. Learn which innovations are practical today and which remain speculative. |
| 11 | Understanding Credit Ratings and What Drives Changes | Gain insight into how rating agencies assess credit quality and the key factors that lead to upgrades or downgrades. Attendees will learn how to prepare for rating reviews and strengthen their credit profile. |
| 12 | Infrastructure Investment & P3s | Discover how governments are funding major infrastructure projects through bonds, grants, and public private partnerships. Panelists share lessons from recent projects and strategies for evaluating P3 opportunities. |
| 13 | Managing GASB 40 Unrealized Losses | Learn how to properly present and explain GASB 40 unrealized losses and their impact on fund balance. This session clarifies accounting treatment and communication strategies for elected officials and auditors. |

## Technology

| Rank | Session Title | Session Description |
|---|---|---|
| 1 | AI for Government Finance: Beyond ChatGPT | Practical ways finance departments are using AI for budgeting, research, financial analysis, procurement, policies, agenda items, reporting, grants, and everyday administrative work. Less “what is AI?” and more “show me what I can actually do Monday morning.” |
| 2 | Build Your Government's AI Roadmap | How a local government can move from scattered employee experimentation to an intentional AI strategy, including governance, approved tools, data security, training, use cases, risk, and implementation priorities. FGFOA is already offering an AI Roadmap session in 2026, suggesting strong member interest. (fgfoa-members.flcities.com) |
| 3 | AI Agents: The Next Step After ChatGPT | Introduce agentic AI and demonstrate how AI agents can perform multi-step finance workflows, such as researching invoices, analyzing transactions, preparing reconciliations, monitoring grants, or assembling reports. NASACT is already programming around AI agents in audit work. (NASACT) |
| 4 | AI Without the Wild West: Governance, Security & Responsible Use | Developing practical AI policies covering confidential information, public records, hallucinations, human review, approved platforms, records retention, ethics, and employee-created AI tools. Florida's 2026 public-sector technology conferences are heavily emphasizing AI governance and security. (Govtech Events) |
| 5 | AI Lab: 25 Prompts Every Government Finance Officer Should Know | A hands-on session where attendees actually use AI for finance-related tasks: explaining financial results, analyzing policies, drafting budget narratives, creating Excel formulas, summarizing contracts, preparing presentations, and improving communications. |
| 6 | Excel: The Tricks You Wish Someone Had Taught You 10 Years Ago | Practical Excel for everyday government finance. XLOOKUP, SUMIFS, dynamic arrays, PivotTables, Power Query, data validation, conditional formatting, useful shortcuts, and cleaning ugly data. I would specifically recruit someone who can make this highly interactive. |
| 7 | Excel Advanced: Power Query, Power Pivot & Automation | The next level for the spreadsheet power users: combining files automatically, transforming ERP exports, building repeatable reports, data models, advanced formulas, and eliminating repetitive spreadsheet work. |
| 8 | Power BI for Government Finance | How governments can turn ERP, budget, utility, payroll, and operational data into dashboards for management, departments, elected officials, and the public. Include real government dashboards rather than generic demonstrations. |
| 9 | From Big Data to Good Data: Why Your AI Is Only as Smart as Your Data | Data governance, master data, chart-of-accounts consistency, duplicate records, data ownership, and data quality. This is increasingly important as governments try to layer AI and analytics onto decades of messy information. GFOA specifically featured data quality amid AI disruption in 2026. (GFOA) |
| 10 | Automate the Boring Stuff: RPA and Workflow Automation in Finance | Real examples of automating invoice processing, journal entries, reconciliations, report distribution, purchase orders, approvals, payroll, and data entry. GFOA's 2026 “Bots Behind the Books” and FGFOA's hyperautomation session both point directly at this trend. (GFOA) |
| 11 | Modern Accounts Payable: From Invoice to Payment Without Touching Paper | OCR, electronic workflows, ACH, virtual cards, automated approvals, duplicate invoice detection, vendor portals, fraud controls, and AI-assisted coding. Very practical for governments still moving invoices around by email or paper. |
| 12 | Cybercrime: They're Coming for the Finance Department | Focus specifically on CFOs, payroll, AP and treasury. Business email compromise, fraudulent ACH changes, wire fraud, fake invoices, deepfake executives, compromised vendors, social engineering, and the internal controls that actually stop them. GFOA and FGFOA both emphasized this area in 2026. (GFOA) |
| 13 | Deepfakes, Voice Cloning & AI-Enabled Fraud: Is That Really Your City Manager Calling? | A more focused and attention-grabbing cybersecurity session. Demonstrate modern voice/video impersonation and AI-generated phishing, then establish verification and payment controls finance departments should adopt. |
| 14 | You've Been Hacked. Now What? A Cyberattack Tabletop for Finance Officers | An interactive ransomware/cyber incident exercise. What happens to payroll? Banking? Utility billing? Purchasing? Who can authorize emergency spending? What does insurance cover? Who communicates with law enforcement, auditors, banks, elected officials, and the public? |
| 15 | ERP Replacement Without Losing Your Mind | Selecting and implementing a new financial system: requirements, procurement, project governance, data conversion, integrations, change management, implementation partners, testing, training, scope creep, and lessons from governments that survived it. ERP remains one of GFOA's major technology focus areas. (GFOA) |
| 16 | ERP Horror Stories: What We Wish We Knew Before Implementation | A candid panel of finance officers who have recently completed ERP implementations. What went wrong, what they underestimated, what they would never do again, and what actually worked. This could be one of the strongest sessions if you find the right panelists and prohibit vendor sales pitches. |

## Technology

| Rank | Session Title | Session Description |
|---|---|---|
| 17 | Buying Technology Without Getting Burned | How Finance, Procurement and IT should evaluate SaaS contracts, AI products, ERP systems and other technology purchases. Cover implementation costs, integrations, data ownership, cybersecurity, renewals, price escalators, exit clauses, SLAs, and “shadow IT.” GFOA specifically addressed alignment between finance, procurement and IT purchasing in 2026. (GFOA) |
| 18 | The Hidden Cost of Software: Understanding SaaS & Technology Contracts | A CFO-oriented session on total cost of ownership. Licensing tiers, implementation, API charges, storage, transaction fees, annual escalators, consulting, integrations, migration costs, and the unpleasant surprise of getting your own data back when you leave. |
| 19 | Technology Internal Controls: What Your Auditors Wish You Knew | IT general controls explained for accountants: access rights, segregation of duties, privileged accounts, terminated employees, change management, backups, interfaces, service organizations, SOC reports, and how IT weaknesses become audit findings. |
| 20 | Digital Payments: Convenience, Cost and Fraud | ACH, cards, digital wallets, real-time payments, FedNow, online utility payments and emerging payment methods. Examine convenience versus processing fees, chargebacks, cybersecurity, reconciliation and fraud. Digital payments and associated fraud risk featured prominently at NASACT's 2026 conference. (NASACT) |
| 21 | Smarter Fraud Detection: Using Data Analytics to Find the Needle in the Haystack | How finance and audit teams can analyze AP, payroll, P-cards and vendor data for duplicates, unusual payments, conflicts, ghost employees, split purchases, suspicious vendors and other anomalies. Include tools governments already own, such as Excel and Power BI, as well as AI. |
| 22 | Technology for Small Governments: Big-City Results on a Small-City Budget | Specifically designed for Florida's smaller cities, counties and special districts. Low-cost automation, Microsoft 365 tools, shared services, inexpensive AI, cybersecurity basics, dashboards, cloud systems, and deciding what not to buy. ICMA is similarly emphasizing AI as a capacity multiplier for smaller governments. (ICMA Connect) |
| 23 | Microsoft 365: You're Already Paying for It. Are You Actually Using It? | Practical uses of Teams, Forms, Lists, SharePoint, Power Automate, Power BI, Copilot and related tools for approvals, purchasing, budget requests, onboarding, document management, project tracking, and finance workflows. This could have huge appeal because many governments already own much of the technology. |
| 24 | The Finance Office of 2030: What Jobs Will AI Change, and What Skills Will Matter? | How AI, automation and self-service systems will reshape AP, payroll, accounting, budgeting, purchasing and financial analysis. Focus on redesigning jobs and developing employees rather than “AI will replace everyone.” NASACT's 2026 program similarly addressed scalable AI and the future finance workforce. (NASACT) |
| 25 | Show Me What You've Built: Florida Government Technology Showcase | Rapid-fire presentations from 4-6 Florida governments. Each gets 10-15 minutes to demonstrate something they built or implemented that actually works: an AI assistant, Power BI dashboard, automated workflow, budget tool, citizen portal, Excel model, RPA bot, etc. No vendor pitches. Just government practitioners showing other government practitioners what they did. |

# FLORIDA GOVERNMENT FINANCE OFFICERS ASSOCIATION, INC.
## 2026-2027 Board of Directors
## Annual Conference Program Committee Agenda Item


**2026-2027**
**CHAIRPERSON**
**Ben Salz**
Capital Budget Analyst V
Broward County Public Schools
600 SE 3rd Ave
Fort Lauderdale, FL 33301-3125
jkirk33628@msn.com
(305) 308-7860

**BOARD LIAISON**
**Missy Licourt, CPA, CGFO**
Budget Director
St. Johns River Water
Management District
PO Box 1429
Palatka, FL 32178-1429
mlicourt@sjrwmd.com
(386) 312-2332

**STAFF LIAISON**
**Jill Walker**
Executive Assistant
FGFOA
301 S Bronough Drive
Tallahassee, FL 32302
jwalker@flcities.com
(850) 701-3688


**Meeting Date: December 2, 2026**

**Title of Item**: **2027 FGFOA Annual Conference App Modification**

**Executive Summary, Explanation or Background:**

Sadly, there were only 6 post-session surveys submitted by the 1,149 people who registered for the 2026 FGFOA Annual Conference. Without any substantial session feedback, the Annual Conference Program Committee has little visibility. Fortunately, the Committee didn't have to look too far for a potential solution to this challenge. The GFOA Annual Conference application includes a feature in which a QR code or word appears on the attendee's device at the conclusion of each session. This QR code or word enables the attendee to access the post-session survey. Only upon completing the survey, is the attendee recorded as earning the CPE credit(s). This application feature would not only require attendees to complete post-session surveys to receive CPE credit(s) but it would also alleviate the traffic jams of people scanning their badges after each session.

**Recommended Action:**

Formally request that the Florida League of Cities add this feature to the 2027 FGFOA Annual Conference application. The same post-session surveys used for the 2026 Annual Conference can be utilized for this application.

Melissa Burns — **November 20, 2026**

**Ben Salz,** **Date**
**FGFOA President Elect**

**FLORIDA GOVERNMENT FINANCE OFFICERS ASSOCIATION, INC.**
**2026-2027 Board of Directors**
**President Agenda Item**

**2026-2027**
**BOARD OF DIRECTORS**
OFFICERS
President
Kelly Strickland

**President-Elect**
Melissa Burns

**Secretary/Treasurer**
Bill Spinelli

**DIRECTORS**
Sharon Almeida

Nicole Jovanovski

Melissa Licourt

Anna Otiniano

Kadem Ramirez

Sarah Simpson

Allison Teslia

Stephen Timberlake

**PAST PRESIDENT**
Nicole Gasparri

**EXECTUIVE DIRECTOR**
Paul Shamoun

**Meeting Date:** **December 2, 2026**

**Title of Item**: **Amendment 3**

**Executive Summary, Explanation or Background:**

The focus of this item will be the potential impacts of Amendment 3 on the association and our membership.

**Recommended Action:**

Kelly Rae Strickland — November 20, 2026

**Kelly Strickland,** **Date**
**FGFOA President**

# FGFOA BOARD OF DIRECTORS

## Other Business

# FGFOA BOARD OF DIRECTORS
# NEXT MEETING

Friday, January 15, 2027
Florida League of Cities Office
135 E. Colonial Drive
Orlando, FL 32801