

Mark A. Hobbs

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Professional Summary

Seasoned fiscal analyst with over 20 years of experience in local government finance, capital project management, budgeting, and financial modeling. Proven ability to manage multi-million-dollar budgets, lead process improvements, and deliver accurate financial reporting. Recognized for leading cross-functional teams and driving strategic initiatives that enhance operational efficiency.

Professional Experience

Hillsborough County Government (Tampa, FL) | July 2015 - Present
Fiscal Analyst, Water Resources Department

- Manage \$1.2B Capital Improvement Program for Water Resources.
- Create annual and long-term capital budgets.
- Prepare budget amendments for realignment and grant awards.
- Develop weekly, monthly, and quarterly financial reports.
- Review and approve CIP requisitions and purchase orders.
- Collaborate with CIP team to improve processes.

City of Tampa Government (Tampa, FL) | June 1998 – May 2015
Senior Fiscal Analyst (2010-2015)

- Oversaw budgets totaling \$155M for multiple departments.
- Led \$5M capital construction project (gun range).
- Implemented 'Red Light Safety' Program generating \$2M revenue.

Accountant II (2003-2010)

- Revised fees, increasing revenue by \$25M over 5 years.
- Implemented Utility Late Fee generating \$3M revenue.

Budget Analyst (1998-2003)

- Managed \$90M retrofit and \$47M expansion projects.

Education & Certifications

Masters in Public Administration (MPA), Florida State University

Bachelor of Arts in Political Science & Criminal Justice, University of Georgia

Lean Six Sigma Green Belt Certification, Hillsborough County Government

Budget Analyst Training Academy, GFOA

Governmental Accounting Courses, University of Georgia

Skills

Technical: Oracle Cloud, BI Reports, Unifier, Microsoft Office Suite

Analytical: Financial Modeling, Budgeting, Process Improvement

Soft Skills: Team Collaboration, Problem Solving, Customer Service

Professional Affiliations

Florida Government Finance Officers Association