## **Comparative Statement of Financial Position**

December 31, 2013, September 30, 2013, June 30, 2013, March 31, 2013, and December 31, 2012

|                                               |             | 31-Dec-13 | 30-Sep-13 | 30-Jun-13 | 31-Mar-13 | 31-Dec-12 |
|-----------------------------------------------|-------------|-----------|-----------|-----------|-----------|-----------|
| ASSETS                                        |             |           |           |           |           |           |
| Current Assets:                               |             |           |           |           |           |           |
| Cash - Capital City Bank                      | \$          | 67,159    | 38,697    | 309,237   | 143,977   | 68,143    |
| Investments - Vanguard                        |             | 125,706   | 125,703   | 300,686   | 185,680   | 185,675   |
| Investments - CD's                            |             | 152,531   | 152,218   | 151,875   | 151,532   | 151,197   |
| Accounts Receivable                           |             | 0         | 2,590     | 6,210     | 18,925    | 7,897     |
| Interest Receivable                           |             | 48        | 48        | 50        | 52        | 56        |
| Prepaid Expenses                              |             | 0         | 203       | 5,332     | 305       | 102       |
| Prepaid Conference Expenses                   |             | 86        | 0         | 0         | 1,850     | 246       |
| Deposits                                      |             | 0         | 0         | 0         | 3,500     | 3,500     |
| Total Current Assets                          | \$          | 345,530   | 319,459   | 773,390   | 505,821   | 416,816   |
| Equipment:                                    |             |           |           |           |           |           |
| Computer Equipment                            | \$          | 5,227     | 5,227     | 5,227     | 3,953     | 3,065     |
| Less: Accumulated Depreciation                | _           | (3,287)   | (3,165)   | (3,042)   | (2,888)   | (2,797)   |
| Net Equipment                                 | \$          | 1,940     | 2,062     | 2,185     | 1,065     | 268       |
| Other Assets:                                 |             |           |           |           |           |           |
| Deposits                                      |             | 3,000     | 3,000     | 3,000     | 3,000     | 3,000     |
| Total Assets                                  | \$ <b>=</b> | 350,470   | 324,521   | 778,575   | 509,886   | 420,084   |
| LIABILITIES AND NET ASSETS                    |             |           |           |           |           |           |
| Current Liabilities:                          |             |           |           |           |           |           |
| Deferred Revenues                             | \$          | 0         | 16,810    | 54,250    | 159,165   | 0         |
| Accounts Payable                              |             | 81,181    | 28,151    | 499,291   | 25,276    | 74,831    |
| Total Current Liabilities                     | \$          | 81,181    | 44,961    | 553,541   | 184,441   | 74,831    |
| Unrestricted Net Assets                       | \$_         | 269,289   | 279,560   | 225,034   | 325,445   | 345,253   |
| Total Liabilities and Unrestricted Net Assets | \$          | 350,470   | 324,521   | 778,575   | 509,886   | 420,084   |

## Statement of Activities

## For the Six Months Ended December 31, 2013

|                                |     |            |           | ACTUAL    |           |               | BUDGET    | BUDGET | BUDGET    |
|--------------------------------|-----|------------|-----------|-----------|-----------|---------------|-----------|--------|-----------|
|                                |     | QTR 1      | QTR2      | QTR 3     | QTR 4     | YTD           | AMENDED   | %      | VARIANCE  |
|                                |     | 1-July-13  | 1-Oct-13  | 1-Jan-14  | 1-Apr-14  | 1-Jul-13      | 1-Jul-13  | OF     | YEAR      |
|                                |     | to         | to        | to        | to        | to            | to        | BUDGET | TO        |
|                                |     | 30-Sept-13 | 31-Dec-13 | 31-Mar-14 | 30-Jun-14 | 30-Jun-14     | 30-Jun-14 | SPENT  | DATE      |
| DEVENTER                       |     |            |           |           |           |               |           |        |           |
| REVENUES  Marchandia Dave      | \$  | 77,455     | 10,185    |           |           | 87,640        | 97,000    | 0.90   | (9,360)   |
| Membership Dues                | Ф   | 358        | 315       |           |           | 673           | 1,500     | 0.45   | (827)     |
| Investment Income              |     | 0          | 0         |           |           | 0/3           | 399,500   | 0.00   | (399,500) |
| Annual Conference              |     | _          |           |           |           | 64,082        | 68,000    | 0.94   | (3,918)   |
| School of Governmental Finance |     | 0          | 64,082    |           |           | 04,082        | 15,000    | 0.00   | (15,000)  |
| Seminars                       |     | 0          | 0         |           |           |               | 25,000    | 0.00   | (485)     |
| CGFO Fees                      |     | 10,375     | 14,140    |           |           | 24,515<br>990 | 500       | 1.98   | 490       |
| Miscellaneous Income           | -   | 940        | 50        | ***       |           | 990           | 300       | 1.90   | 490       |
| TOTAL REVENUES                 | \$  | 89,128     | 88,772    | 0         | 0         | 177,900       | 606,500   | 0.29   | (428,600) |
| EXPENSES                       |     |            |           |           |           |               |           |        |           |
| Professional Services:         |     |            |           |           |           |               |           |        |           |
| Florida League of Cities, Inc. | \$  | 22,859     | 22,860    |           |           | 45,719        | 91,437    | 0.50   | 45,718    |
| Auditor Fees                   |     | 0          | 8,370     |           |           | 8,370         | 8,350     | 1.00   | (20)      |
| m. 1 p. 6 10                   | Φ.  | 22.850     | 21 220    | 0         | 0         | 54,089        | 99,787    | 0.54   | 45,698    |
| Total - Professional Services  | \$. | 22,859     | 31,230    | U         | U         | 34,069        | 99,101    | 0.54   | 45,098    |
| Meeting Expenses:              |     |            |           |           |           |               |           |        |           |
| Board of Directors             | \$  | 1,883      | 2,632     |           |           | 4,515         | 7,000     | 0.65   | 2,485     |
| Strategic Planning             |     | 0          | 0         |           |           | 0             | 4,000     | 0.00   | 4,000     |
| GFOA Conference                |     | 0          | 380       |           |           | 380           | 4,000     | 0.10   | 3,620     |
| GFOA Reception                 |     | 0          | 0         |           |           | 0             | 5,000     | 0.00   | 5,000     |
| Total - Meeting Expenses       | \$  | 1,883      | 3,012     | 0         | 0         | 4,895         | 20,000    | 0.24   | 15,105    |
|                                | •   |            |           | 1 27. 24  |           |               |           |        |           |
| Training/Education:            |     |            |           |           |           |               |           |        |           |
| Conference Expenses            | \$  | 0          | 0         |           |           | 0             | 385,312   | 0.00   | 385,312   |

## **Statement of Activities**

## For the Six Months Ended December 31, 2013

| -                                   |            |           | -ACTUAL   |           |           | BUDGET    | BUDGET | BUDGET-  |
|-------------------------------------|------------|-----------|-----------|-----------|-----------|-----------|--------|----------|
|                                     | QTR 1      | QTR2      | QTR 3     | QTR 4     | YTD       | AMENDED   | %      | VARIANCE |
|                                     | 1-July-13  | 1-Oct-13  | 1-Jan-14  | 1-Apr-14  | 1-Jul-13  | 1-Jul-13  | OF     | YEAR     |
|                                     | to         | to        | to        | to        | to        | to        | BUDGET | TO       |
| _                                   | 30-Sept-13 | 31-Dec-13 | 31-Mar-14 | 30-Jun-14 | 30-Jun-14 | 30-Jun-14 | SPENT  | DATE     |
| School of Governmental Finance      | 0          | 60,372    |           |           | 60,372    | 58,703    | 1.03   | (1,669)  |
| Seminars                            | 0          | 00,372    |           |           | 0         | 15,880    | 0.00   | 15,880   |
| CGFO Review & Re-write              | 0          | 0         |           |           | 0         | 2,000     | 0.00   | 2,000    |
| CGFO Program Expenses               | 0          | 184       |           | 40        | 184       | 500       | 0.37   | 316      |
| Total - Training/Education \$       | 0          | 60,556    | 0         | 0         | 60,556    | 462,395   | 0.13   | 401,839  |
| Standing Committees:                |            |           |           |           |           |           |        |          |
| Standing Committee Meetings         | 0          | 0         |           |           | 0         | 1,000     | 0.00   | 1,000    |
| Membership Services Outreach        | 0          | 0         |           |           | 0         | 3,000     | 0.00   | 3,000    |
| All Committee Meetings @ Conference | 0          | 0         |           |           | 0         | 5,000     | 0.00   | 5,000    |
| Total - Standing Committees \$      | 0          | 0         | 0         | 0         | 0         | 9,000     | 0.00   | 9,000    |
| Communication to Members:           |            |           |           |           |           |           |        |          |
| Postage & Mailing                   | 852        | (135)     |           |           | 717       | 1,500     | 0.48   | 783      |
| Internet Homepage                   | 102        | 0         |           |           | 102       | 55        | 1.85   | (47)     |
| Printing & Duplicating              | 59         | 679       |           |           | 738       | 1,000     | 0.74   | 262      |
| Total - Communication to Members \$ | 1,013      | 544       | 0         | 0         | 1,557     | 2,555     | 0.61   | 998      |
|                                     |            |           |           |           |           |           |        |          |
| Administrative Expenses:            |            |           |           |           |           |           |        |          |
| Insurance Expense \$                | 3,777      | 0         |           |           | 3,777     | 3,800     | 0.99   | 23       |
| List Serve                          | 1,824      | 510       |           |           | 2,334     | 3,000     | 0.78   | 666      |
| Filings & Registrations             | 0          | 0         |           |           | 0         | 60        | 0.00   | 60       |

## Statement of Activities For the Six Months Ended December 31, 2013

|                                                | -   |            |           |           |           |           | BUDGETBUDGET |        |          |  |
|------------------------------------------------|-----|------------|-----------|-----------|-----------|-----------|--------------|--------|----------|--|
|                                                |     | QTR 1      | QTR2      | QTR 3     | QTR 4     | YTD       | AMENDED      | %      | VARIANCE |  |
|                                                |     | 1-July-13  | 1-Oct-13  | 1-Jan-14  | 1-Apr-14  | 1-Jul-13  | 1-Jul-13     | OF     | YEAR     |  |
|                                                |     | to         | to        | to        | to        | to        | to           | BUDGET | TO       |  |
|                                                |     | 30-Sept-13 | 31-Dec-13 | 31-Mar-14 | 30-Jun-14 | 30-Jun-14 | 30-Jun-14    | SPENT  | DATE     |  |
|                                                | -   |            |           |           |           |           | - "          |        |          |  |
| Staff Travel                                   |     | 598        | 0         |           |           | 598       | 3,000        | 0.20   | 2,402    |  |
| Miscellaneous Expense                          |     | 36         | 230       |           |           | 266       | 6,000        | 0.04   | 5,734    |  |
| Student Promotion                              |     | 0          | 0         |           |           | 0         | 2,000        | 0.00   | 2,000    |  |
| Credit Card and Bank Fees                      |     | 2,490      | 2,838     |           |           | 5,328     | 15,000       | 0.36   | 9,672    |  |
| Depreciation                                   |     | 122        | 123       |           |           | 245       | 500          | 0.49   | 255      |  |
|                                                |     |            |           |           |           |           |              |        |          |  |
| Total - Administrative Expenses                | \$_ | 8,847      | 3,701     | 0         | 0         | 12,548    | 33,360       | 0.38   | 20,812   |  |
|                                                |     |            |           |           |           |           |              |        |          |  |
| Contributions:                                 |     |            |           |           |           |           |              |        |          |  |
| Contributions                                  | \$_ | 0          | 0         | 0         | 0         | 0         | 0            | 0.00   | 0        |  |
| Total - Contributions                          | \$_ | 0          | 0         | 0         | 0         | 0         | 0            | 0.00   | 0        |  |
| TOTAL EXPENSES                                 | \$  | 34,602     | 99,043    | 0         | 0         | 133,645   | 627,097      | 0.21   | 493,452  |  |
| Increase (Decrease) in Unrestricted Net Assets | \$  | 54,526     | (10,271)  | 0         | 0         | 44,255    | (20,597)     | (2.15) | 64,852   |  |
| Unrestricted Net Assets, Beginning of Period   | \$_ | 225,034    | 279,560   | 269,289   | 269,289   | 225,034   | 225,034      | 1.00   | 0        |  |
| Unrestricted Net Assets, End of Period         | \$  | 279,560    | 269,289   | 269,289   | 269,289   | 269,289   | 204,437      | 1.32   | 64,852   |  |

## **Statement of Cash Flows**

## For the Six Months Ended December 31, 2013

| Cash Flows From Operating Activities          |    |           |    |           |
|-----------------------------------------------|----|-----------|----|-----------|
| Receipts from Members and Associates          | \$ | 126,875   |    |           |
| Receipts from Exhibitors and Hotel Sites      |    | 2,312     |    |           |
| Interest and Dividends                        |    | 675       |    |           |
| Fees Paid to Florida League of Cities         |    | (71,780)  |    |           |
| Payments to Vendors                           |    | (474,484) |    |           |
| Net Cash Used by Operating Activities         |    |           | \$ | (416,402) |
| Cash Flows from Investing Activities          |    |           |    |           |
| Purchase of Certificates of Deposit           | \$ | (152,837) |    |           |
| Proceeds from Certificates of Deposit         |    | 152,181   |    |           |
|                                               |    |           |    |           |
| Net Cash Used by Investing Activities         |    |           | \$ | (656)     |
|                                               |    |           |    |           |
| Net Decrease in Cash and Cash Equivalents     |    |           | \$ | (417,058) |
|                                               |    |           | Φ  | (00.022   |
| Cash and Cash Equivalents-Beginning of Period |    |           | \$ | 609,923   |
| Cash and Cash Equivalents-End of Period       |    |           | \$ | 192,865   |
| Cash and Cash Equivalents-End of Ferrod       |    |           | Ψ  |           |

## Statement of Cash Flows For the Six Months Ended December 31, 2013

\$

(416,402)

## Reconciliation of Increase in Net Assets to Net Cash Used by Operating Activities

Net Cash Used by Operating Activities

| obed of observed and observed of the observed of the observed obse |    |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|
| Increase in Net Assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$ | 44,255      |
| Adjustments to Reconcile Increase in Net Assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    |             |
| to Net Cash Used by Operating Activities:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |    |             |
| Depreciation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |    | 245         |
| Decrease in Accounts Receivable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    | 6,212       |
| Decrease in Prepaid Expenses and Other Assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |    | 5,246       |
| Decrease in Accounts Payable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |    | (418,110)   |
| Decrease in Deferred Revenues                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |    | (54,250)    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | _  | <del></del> |

# **Supplemental Information For the Six Months Ended December 31, 2013**

#### **Prepaid Conference Expenses:**

| Marco                                    | 86     |        | Supplies                              |
|------------------------------------------|--------|--------|---------------------------------------|
| <b>Total Prepaid Conference Expenses</b> | _      | 86     |                                       |
| Deposits:                                |        |        |                                       |
| Non-Current:                             | 2 000  |        | 2015 0 17 C C                         |
| Diplomat Hotel                           | 3,000  |        | 2015 & 17 Conference                  |
| <b>Total Deposits</b>                    | =      | 3,000  |                                       |
| Accounts Payable:                        |        |        |                                       |
| FLC                                      | 80,645 |        | SEE ATTACHED SCHEDULE                 |
| Federal Express                          | 26     |        | Overnight Mail                        |
| L Soft International                     | 510    |        | List Serve                            |
| <b>Total Accounts Payable</b>            | =      | 81,181 |                                       |
| Miscellaneous Expense:                   |        |        |                                       |
| Shayne Cavanaugh                         | 36     |        | Add'l Speaker Expenses for Conference |
| St. Paul United Methodist                | 100    |        | Memorial Donation                     |
| Penny Mitchell                           | 4      |        | Sympathy Card                         |
| Diane Reichard                           | 126    |        | Local Chapter Travel                  |
| Total Miscellaneous Expense              |        | 266    |                                       |

#### FLORIDA GOVERNMENT FINANCE OFFICERS ASSOCIATION, INC. 2013 School of Governmental Finance Sarasota, FL

| REGISTRATIONS                      | # of<br>REG | 2013<br>ACTUAL | ORIGINAL<br>BUDGET | VARIANCE |
|------------------------------------|-------------|----------------|--------------------|----------|
| Active Member Basic                | 42          | 7,560          | 68,000             | (60,440) |
| Active Member Basic Late           | 3           | 660            | ,                  | 660      |
| Active Member Intermediate         | 99          | 16,830         |                    | 16,830   |
| Active Member Intermediate Late    | 6           | 1,260          |                    | 1,260    |
| Associate Member Intermediate      | 4           | 920            |                    | 920      |
| Associate Member Intermediate Late | 1           | 270            |                    | 270      |
| Non Member Basic                   | 1           | 305            |                    | 305      |
| Non Member Basic Late              | 1           | 345            |                    | 345      |
| Non Member Intermediate            | 1           | 285            |                    | 285      |
| Non Member Intermediate Late       | 1           | 325            |                    | 325      |
| Active Member Week                 | 63          | 17,640         |                    | 17,640   |
| Active Member Week Late            | 5           | 1,600          |                    | 1,600    |
| Associate Member Week              | 2           | 810            |                    | 810      |
| Non Member Week                    | 2           | 1,040          |                    | 1,040    |
| Cancellation Fees                  | 5           | 340            |                    | 340      |
| Ethics Course                      | 13          | 780            |                    | 780      |
| Room Credits                       |             | 2,312          |                    | 2,312    |
| Boot Camp                          | 48          | 10,800         |                    | 10,800   |
| Total Revenues                     |             | 64,082         | 68,000             | (3,918)  |

## **EXPENSE COMPARISON**

|                             | 2013<br>ACTUAL | ORIGINAL<br>BUDGET | VARIANCE |
|-----------------------------|----------------|--------------------|----------|
| •                           |                |                    |          |
| Hospitality Suite           | 1,442          | 2,000              | (558)    |
| Refreshment Breaks          | 38,227         | 32,000             | 6,227    |
| Staff Travel                | 4,282          | 5,000              | (718)    |
| Equipment Rentals           | 4,944          | 7,500              | (2,556)  |
| Speaker Expense             | 1,433          | 3,000              | (1,567)  |
| Speaker Gifts               | 0              | 1,500              | (1,500)  |
| Postage                     | 65             | 0                  | 65       |
| Printing/Duplicating        | 2,414          | 1,000              | 1,414    |
| Meeting Planning Services   | 5,750          | 5,500              | 250      |
| Speaker/Moderator Breakfast | 632            | 500                | 132      |
| Insurance                   | 203            | 203                | 0        |
| Operating Supplies          | 645            | 500                | 145      |
| Transportation              | 335            | 0                  | 335      |
| TOTAL EXPENSES              | 60,372         | 58,703             | 1,669    |
| NET INCOME (LOSS)           | 3,710          | 9,297              | (5,587)  |