

Florida Government Finance Officers Association, Inc Meeting of the Board of Directors Wednesday, June 12, 2019

Lunch 11:30 a.m. Meeting 12:00 p.m.

Diplomat Beach Resort – Room 214 3555 S Ocean Drive, Hollywood

FGFOA BOARD OF DIRECTORS MEETING AGENDA

DATE/TIME: Wednesday, June 12, 2019

Lunch 11:30 a.m. Room 214

Meeting: 12:00 p.m.

LOCATION: Diplomat Beach Resort – Room 214

- I. Call to Order Ken Burke, President
- II. Roll Call
- **III.** Consideration of Minutes May 10, 2019
- **IV.** Report of Officers
 - A. President Ken Burke
 - 1. Strategic Planning Action Items
 - B. President-elect Jamie Roberson
 - $C.\ Secretary/Treasurer-Shannon\ Ramsey-Chessman$
 - D. Executive Director Report Paul Shamoun
 - **1.** 2019 2020 Budget
- V. Ad Hoc Committee
 - 1. Enhancing the Role of the Finance Professional Chair Bryan Cahen
- **VI. Standing Committee Reports**
 - A. Certification Committee

Chair – Lorrie Simmons Liaison: Jonathan McKinney

B. Conference Host

Chair – Lisa Snead Liaison: Frank DiPaolo

Agenda FGFOA Board of Directors June 12, 2019 Page 2 of 2

C. Conference Program

Chair – Nicole Jovanovski Liaison: Rip Colvin

D. Education and Webinar

Chair – Rebecca Schnirman Liaison: Kelly Strickland

E. Legislative

Chair – Stephen Timberlake Liaison: William Spinelli

F. Member and Leadership Development

Chair – Olga Rabel Liaison: Kelly Strickland

G. 2018 School of Governmental Finance

Chair – Sharon Almeida Liaison: Melissa Burns

H. Technical Resources

Chair – Linda Benoit Liaison: Mike Gomez

VII. Other Business

VIII. Next Meeting – Friday, August 9, 2019

Florida League of Cities Office – Third Floor Conference Room 125 East Colonial Avenue, Orlando

ATTENDANCE - FGFOA BOARD OF DIRECTORS MEETING June 12, 2019

		June 12	, 2017		
NOT_					
<u>PRESENT</u>	<u>PRESENT</u>	OFFICEDS			
		<u>OFFICERS</u>			
		Ken Burke			
		Jamie Roberson			
		Shannon Ramsey-Chessma	an		
		DIDECTODS	1st Term	2nd Term	3rd Term
		<u>DIRECTORS</u> Melissa Burns	2019-2022	Ziiu Teriii	Sru Term
		Rip Colvin	2016-2019	2019-2022	
		Frank DiPaolo	2017-2020	2019-2022	
			2017-2020	2018-2021	
		Nicole Gasparri Mike Gomez	2017-2018	2018-2021	
			2017-2018	2018-2020	
		Jonathan McKinney	2014-2017	2017-2020	
		William Spinelli			
		Kelly Strickland	2018-2021		
		COMMITTEE CHAIRS			
		Lorrie Simmons, Certifica			
		Lisa Snead, Conference H			
		Nicole Jovanovski, Confer			
		Rebecca Schnirman, Educ	_		
		Stephen Timberlake, Legis			
		Olga Rabel, Member & Le			
		Sharon Almeida, 2019 SO			
		Linda Benoit, Technical R			
		Bryan Cahen, Ad-Hoc-Enl		nance Profession	na1
		Diyan Canen, Ma-110c-Em	idineing the Role of the fill	iance i foression	1141
		CHAPTER PRESIDENT	$\Gamma \mathbf{S}$		
		Mike Gomez, Big Bend	<u> </u>		
		Kurt Petersen, Central Flo	rida		
		Judy Garard, Florida First			
		Cindy Nenno, Gulf Coast			
		Karen Keith, Hillsborough	1		
		Marge Strausbaugh, Natur			
		Claudia Rasnick, North Co			
		Leslie Harmon, Palm Beac			
		Tatiana Abernathy, Panhar			
		Marie Elianor, South Flori			
		John Lege, Southwest			
		Milo Zonka, Space Coast			
		Judith Browning, Treasure	e Coast		
		Catherine Colwell, Volusi			
			0		
		OTHERS IN ATTENDA	NCE		
		Paul Shamoun, Florida Le			
		Jill Walker, Florida Leagu	•		
		Karen Pastula, Florida Lea			
		•	-		

FLORIDA GOVERNMENT FINANCE OFFICERS ASSOCIATION, INC. BOARD OF DIRECTORS MEETING MINUTES May 10, 2019

The meeting of the FGFOA Board of Directors took place on May 10, 2019 by conference call.

IN ATTENDANCE:

OFFICERS AND BOARD MEMBERS

President – Kent Olson, Deputy Treasurer/Clerk, City of Tallahassee

President – Elect, Ken Burke, Clerk of the Court, Clerk of the Circuit Court and Comptroller Pinellas County – CCC

Secretary – Treasurer, Jamie Roberson, Finance Director, Apopka

Director, Rip Colvin, Executive Director, Justice Administrative Commission

Director, Nicole Gasparri, Organizational Program Manager, Boca Raton

Director, Mike Gomez, Audit Manager, Florida Auditor General - Tallahassee

Director, Shannon Ramsey-Chessman, Chief Operating Officer, Clerk & Comptroller – Palm Beach County

Director, William Spinelli, Controller, Orlando

Director, Kelly Strickland, Director of Financial Administration, Sarasota

COMMITTEE CHAIRS

Laura Aker Reece, Conference Host Bryan Cahen, Conference Program Linda Davidson, Legislative Sharon Almeida, 2019 SOGF Linda Benoit, Technical Resources

CHAPTER PRESIDENTS

STAFF

Paul Shamoun, Florida League of Cities Karen Pastula, , Florida League of Cities Jill Walker, Florida League of Cities

CALL TO ORDER

There being a quorum, President Olson called the May 10, 2019 meeting of the FGFOA Board of Directors to order at 2:03 p.m.

CONSIDERATION OF MINUTES

The April 5, 2019 minutes were reviewed. Mr. Olson recommended the creation of the Code of Ethics "Task Force" should not be stated as such. Wording should read "recommends an ad hoc committee". Ms. Davidson also requested her name be corrected to Ms. Davidson, instead of Mrs. Davidson, in all locations.

Ms. Gasparri moved, seconded by Mr. Burke, to approve the April 5, 2019 minutes with edits. Motion passed unanimously.

FGFOA BOD Minutes May 10, 2019 Page 2 of 2

PRESIDENT'S REPORT

Appointments to Ad Hoc Committee on Ethics Compliance

Mr. Olson appointed the following Past Presidents to review the material presented by Mr. Shamoun and serve on the Ad Hoc Committee on Ethics Compliance: Linda Davidson, Chair; Bob Inzer; Mary-Lou Pickles; Barry Skinner; Linda Howard.

EXECUTIVE DIRECTOR REPORT

Revised December 31, 2018 Financial Statements

Mr. Shamoun presented the revised December 31, 2018 Financial Statements for review.

Mr. Colvin moved, seconded by Mrs. Ramsey-Chessman, to approve the December 31, 2018 Financial Statements as presented. Motion passed unanimously.

2019 School of Governmental Finance Budget

Mr. Shamoun presented the 2019 School of Governmental Finance Budget which will be held at the Hilton San Destin Resort in Destin, FL on October 21-25, 2019. Upon review, there is additional information that's needed prior to approval. This document will be revised and included in the June 12, 2019 Board Meeting.

March 31, 2019 Financial Statements

Mr. Shamoun presented the interim March 31, 2019 Financial Statements. They were reviewed and will be presented again at the April 12, 2019 Board Meeting.

STANDING COMMITTEE REPORTS

School of Governmental Finance

Mrs. Almeida presented the 2019 SOGF session and topics with tentative descriptions. There were suggestions for changes that Ms. Almeida will incorporate into the final version which will be presented at the June 12, 2019 Board Meeting.

Ms. Gasparri moved, seconded by Mrs. Strickland, to proceed with topics as described with speakers to be decided within the presented format. Motion passed unanimously.

OTHER BUSINESS

NEXT MEETING

at the Diplomat Beach in conjunction with the

The next meeting of the Board of Directors will be Wednesday, June 12, 2019
Resort, 3555 S Ocean Drive, Hollywood, Room 214. This meeting will be held
FGFOA Annual Conference.
ATTEST:
Jamie Roberson, Secretary/Treasurer



Florida Government Finance Officers Association, Inc. Board of Directors 2019-2020

2019-2020 BOARD OF DIRECTORS

Agenda Item

OFFICERS

Meeting Date: June 12, 2019

President Ken Burke

Title of Item: Strategic Planning Items

President-ElectJamie Roberson

Executive Summary, Explanation or Background:

Secretary/Treasurer Shannon Ramsey-Chessman

Recommended Action:

Review and approve the attached items which were discussed at the 2019-2020 Strategic Planning meeting held on May 30 - 31, 2019

Melissa Burns

DIRECTORS

Rip Colvin

Frank DiPaolo

Nicole Gasparri

Ken Burke, President Date

Jonathan McKinney

William Spinelli

Kelly Strickland

2019-2020 Strategic Planning Notes

Action Items

1. Strategic Planning

Moving forward, the cost of Strategic Planning (food and hotel) will be covered by FGFOA as board activity.

2. Theme for 2020

The theme for 2020 will be "Enhance the Image of the Financial Professional" (or something along these lines as organized by our Publications department).

3. Annual conference

Thought will be given to placing greater emphasis on the soft skills needed for the financial professional. Topics such as leadership, effective management, recruiting and maintaining a quality workforce and engagement are possible session themes.

4. Theme Ad Hoc Committee

Bryan Cahen will be the chair of the ad hoc committee on the theme "Enhance the Image of the Financial Professional" and incorporating it into sessions for the Annual Conference 2020.

5. Retiree Network

The Board approved Sarah Koser as the chair of the ad hoc committee on the Retiree Network. The Board has given direction that a vetting process should be considered. People participating in the Retiree Network will be compensated (not volunteer). Items to consider with the vetting process include areas of a candidate's expertise, gathering their contact information, and posting it to a page on the FGFOA website (the look of this page is to be developed by the ad hoc committee). Members of the committee will need to be chosen and notified. An item will be prepared for the August Board meeting.

6. Establishment of Committees

The Board recommends a policy change stating that ad hoc committees only be established after the board has determined the charge of the ad hoc committee is outside the scope of one of our existing standing committees. It is the intent of the board to use the existing standing committee structure first prior to the formation of an ad hoc committee.

7. Election Process and Nominating Committee

The Board approved using a concept or guideline similar to the GFOA model where the nominating committee designates a slate (board and secretary-treasurer) which is ratified at conference. They also approved a nominating committee of 7 to be composed of the President-elect (chair) and two members appointed for three-year terms by each President. The board will give direction to the committee for procedural and implementation recommendations. People wanting to serve on this committee would need a letter of recommendation similar to the Leadership application. The format of the nominating committee would need to be addressed prior to the election process being updated. The committee would need to develop a transition plan for implementation. It is further the board's direction that the current structure of the board remain in place.

8. Election Ad Hoc Committee

The Board approved the creation of an Election Ad Hoc committee. The chair will be Rip Colvin, and the members are: Shannon Ramsey-Chessman, Nicole Gasparri, Frank DiPaolo, John McKinney, Kelly Strickland and Paul Shamoun. This committee will conduct its work so that a report may be accepted at the August Board meeting.

9. Annual Conference

Continue with one hotel concept but allow meeting planning to research other opportunities such as convention centers. The Board approved increasing Annual Conference Registration rates by \$25 per year for a "period of time" not yet defined.

2019-2020 Strategic Planning Notes

10. Leadership

The Board approved continuing the FGFOA Leadership program with the same subsidy.



Florida Government Finance Officers Association, Inc.

Board of Directors 2019-2020

Agenda Item

2019-2020 BOARD OF DIRECTORS

OFFICERS

President Ken Burke

President-ElectJamie Roberson

Secretary/Treasurer Shannon Ramsey-Chessman Meeting Date: June 12, 2019

Executive Summary, Explanation or Background Information on Request: Attached for your review is the proposed 2019-2020 budget. All items discussed during the planning session have been incorporated into the budget.

Recommended Action:

Paul Shamoun

Approval of the 2019-2020 annual budget

DIRECTORS

Melissa Burns

Rip Colvin

Frank DiPaolo

Nicole Gasparri

Mike Gomez

Jonathan McKinney

William Spinelli

Kelly Strickland

June 12, 2019

Date

	2017 - 2018	2018-2019
	ACTUAL	Approved 2/22/19
REVENUES		
Membership Dues	\$103,635	\$105,000
Investment Income	\$3,160	\$4,000
Annual Conference	\$600,583	\$636,500
Boot Camps	\$40,960	\$52,800
School of Governmental Finance	\$78,802	\$78,230
Divergent Series	\$3,675	\$0
Leadership FGFOA	\$54,000	\$19,900
Pre-Conference Seminar	\$25,635	\$27,000
CGFO Fees	\$37,575	\$45,000
Miscellaneous Income	\$543	\$0
TOTAL REVENUES	\$948,568	\$968,430
EXPENSES		
Training/ Education		
Conference Expenses	\$531,747	\$644,700
Boot Camps	\$21,407	\$41,200
School of Governmental Finance	\$51,914	\$77,550
Leadership FGFOA	\$63,625	\$61,150
Divergent Series	\$889	\$0
Pre-Conference Seminar	\$24,785	\$25,000
CGFO Expenses	\$8,102	\$63,000
NASBA Fees	\$795	\$1,000
Local Chapter Support	\$0	\$0
Total - Training/ Education Expenses	\$703,264	\$913,600
Standing Committees:		
Standing Committee Meetings	\$848	\$2,000
All Committee Mtgs @ Conference	\$4,381	\$7,000
Total - Standing Committees	\$5,229	\$9,000
Communication to Members		
Internet Homepage	\$0	\$0
Postage & Mailing	\$911	\$500
Printing & Duplicating	\$482	\$1,500
Total Communication to members	\$1,393	\$2,000
Professional Services:		
Administrator	\$99,898	\$115,000
Auditor Fees	\$9,150	\$9,500
Total - Professional Services	\$109,048	\$124,500
Meeting Expenses:		
GFOA Reception	\$5,083	\$5,000
Board of Directors	\$8,721	\$21,500

Proposed 2019-2020 FGFOA Budget

	2017 - 2018	2018-2019
	ACTUAL	Approved 2/22/19
Strategic Planning	\$1,544	\$3,500
GFOA Conference	\$3,669	\$4,000
Total Meeting Expenses	\$19,017	\$34,000
Administrative Expenses:		
Insurance Expense	\$4,340	\$4,500
List Serve - ongoing fees	\$2,346	\$4,000
Filings & Registrations	\$61	\$100
Staff Travel	\$2,307	\$3,500
Miscellaneous Expense	\$2,167	\$3,500
Depreciation	\$127	\$200
Credit Card Terminal	\$27,417	\$30,000
Total - Administrative Expenses	\$38,765	\$45,800
TOTAL EXPENSES	\$876,716	\$1,128,900
Increase (Decrease) in Net Assets	\$71,852	(\$160,470)
Net Assets-Beginning of Period	\$272,230	\$344,082
Net Assets-End of Period	\$344,082	\$183,612

2020 Annual Conference Proposed Budget Orlando, FL

	2018 Budget Approved October 25,	0040 4 4 4	2019 Approved
REVENUES	2017	2018 Actual	Budget
REGISTRATIONS Member Registrations	\$210,000	\$247,200	\$275,000
Member Late Registrations	\$6,500	\$5,780	\$9,000
Associate Registrations	\$41,000	\$46,440	\$41,000
Associate Late Registrations	\$4,000	\$1,600	\$4,000
Non-Member Registrations	\$15,000	\$13,440	\$15,000
Non-Member Late Registrations	\$2,000	\$4,600	\$1,000
TOTAL REGISTRATIONS	\$278,500	\$319,060	\$345,000
OTHER REVENUES			
Exhibitor Fees *	\$188,400	\$202,475	\$195,000
Tuesday Night Event Ticket			\$0
Extra Tickets All Events	\$5,000	\$3,365	\$2,000
Golf	\$6,000	\$5,500	\$6,000
Hotel Commissions (1)	\$43,600	\$45,025	\$58,000
Cancellation Fees	\$1,000	\$1,260	\$1,000
Ethics Income	\$9,000	\$10,740	\$9,000
Convention & Visitors Bureau	\$0 \$10.500	\$0 \$13.458	\$10,000
Room Credits (2) TOTAL OTHER REVENUE	\$10,500 \$263,500	\$13,158 \$281,523	\$10,500 \$291,500
TOTAL OTHER REVENUE	φ 2 03,300	φ201,323	φ291,300
TOTAL REVENUES	\$542,000	\$600,583	\$636,500
EXPENSES			
INSTRUCTIONAL			
Equipment Rental	\$35,000	\$37,652	\$35,000
Speaker's per diem/honorarium	\$10,000	\$3,517	\$10,000
Refreshment Breaks	\$120,000	\$129,381	\$135,000
Tuesday Business Luncheon	\$45,000	\$41,102	\$50,000
Monday Lunch	\$20,000	\$20,910	\$20,000
TOTAL INSTRUCTIONAL EXPENSE	\$230,000	\$232,562	\$250,000
SPECIAL EVENTS			
Golf Tournament	\$6,000	\$5,657	\$6,000
Opening Ceremony	\$5,000 \$500	\$3,037 \$300	\$5,000 \$500
Association Night Reception	\$55,000	\$48,743	\$55,000
Ethics Course Expense	\$10,000	\$9,284	\$10,000
Tuesday Event	\$95,000	\$116,227	\$95,000
Hospitality Food, Beverages & Supplies	\$30,000	\$24,883	\$35,000
President's Reception	\$12,000	\$11,179	\$14,000
Emerging Leaders Reception	\$4,000	\$4,314	\$5,000
TOTAL SPECIAL EVENTS EXPENSE	\$212,500	\$220,587	\$220,500
SPECIAL CONFERENCE EXPENSES Room Rate By Down	\$0	\$0	\$70,200

2020 Annual Conference Proposed Budget Orlando, FL

	2018 Budget Approved October 25, 2017	2018 Actual	2019 Approved Budget
Host Committee	\$0	\$0	\$1,000
Welcome Bags	\$5,000	\$2,763	\$5,000
Speaker Gifts	\$3,500	\$2,850	\$3,500
Transportation & other	\$6,000	\$5,630	\$6,000
TOTAL SPECIAL CONFERENCE EXPENSES	\$14,500	\$11,243	\$85,700
REGISTRATION/MAILINGS			
Postage	\$500	\$60	\$500
Printing/Duplicating	\$6,000	\$3,805	\$6,000
Office Supplies	\$2,000	\$1,386	\$2,000
TOTAL REGISTRATION/MAILING EXPENSE	\$8,500	\$5,251	\$8,500
EXHIBITOR			
Security	\$1,000	\$437	\$1,000
Service	\$15,000	\$15,200	\$20,000
TOTAL EXHIBITOR EXPENSES	\$16,000	\$15,637	\$21,000
STAFF EXPENSES	\$12,000	\$10,389	\$12,000
OTHER			
Miscellaneous	\$5,000	\$3,723	\$5,000
Meeting Planner Services	\$29,400	\$30,480	\$30,000
Cancellation Insurance	\$1,900	\$1,876	\$2,000
Internet Café - High Speed Connections	\$10,000	\$0	\$10,000
TOTAL OTHER EXPENSES	\$46,300	\$36,079	\$47,000
TOTAL EXPENSES	\$539,800	\$531,747	\$644,700
NET INCOME	\$2,200	\$68,836	-\$8,200

2019 Commission Calculation

(2,735X 215X 10%) = \$58,802

Room Credits 1/40 (2,735/40=65 x 215) = \$13,975

Room Rate is 215.00

Room Rate Buydown to \$189

Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850			2018 Approved February 9,2018	2018 Actual as of 12/31/18	2019 Proposed Budget
Active Member Basic Late \$250 \$12,500 \$16,120 Active Member Basic Late \$290 \$1,450 \$2,700 Associate Member Basic \$315 \$630 \$325 Associate Member Basic Late \$355 \$0 Non-Member Basic Late \$375 \$750 \$3,465 Non-Member Basic Late \$415 \$0 \$425 Active Member Intermediate \$250 \$12,500 \$21,500 Active Member Intermediate Late \$290 \$4,350 \$2,610 Associate Member Intermediate Late \$355 \$0 \$310 Associate Member Intermediate Late \$355 \$0 \$310 Associate Member Week \$400 \$32,000 \$46,800 Active Member Week Late \$440 \$4,400 \$1,760 Associate Member Week Late \$565 \$0 \$555 Associate Member Week Late \$565 \$0 \$555 Non-Member Intermediate Late \$425 \$0 \$40 Non-Member Week Late \$680 \$0 \$760 <	PEVENITES	EEES 2010			
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Non-Member Intermediate					\$1,575
Non-Member Intermediate Late			•	· ·	\$0 \$770
Non-Member Week		·	·		\$770
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Room Credits \$0 \$0 Hotel Commission \$6,550 \$9,757 TOTAL REVENUES \$78,230 \$114,147 EXPENSES Speaker Speaker Speaker Speaker Speaker Moderator Breakfast Insurance \$4,500 \$4,952 Hospitality Suite \$4,500 \$4,952 Refreshment Breaks \$40,000 \$31,101 Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$2,200 \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$0		·		#700	00
Hotel Commission		\$40		,	\$0
TOTAL REVENUES \$78,230 \$114,147 EXPENSES Hospitality Suite \$4,500 \$4,952 Refreshment Breaks \$40,000 \$31,101 Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0	-				\$2,000
EXPENSES \$4,500 \$4,952 Refreshment Breaks \$40,000 \$31,101 Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0					\$10,000
Hospitality Suite \$4,500 \$4,952 Refreshment Breaks \$40,000 \$31,101 Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0	OTAL REVENUES		\$78,230	\$114,147	\$79,105
Hospitality Suite \$4,500 \$4,952 Refreshment Breaks \$40,000 \$31,101 Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0	YPENSES				
Refreshment Breaks \$40,000 \$31,101 Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0			\$4 500	\$4 952	\$6,000
Welcome Reception \$5,000 \$7,851 Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0					\$33,000
Emerging Leader Reception \$2,500 \$3,223 Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0					\$8,000
Staff Travel \$6,000 \$3,538 Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0	•			. ,	\$4,000
Internet Café/Wi-Fi \$2,500 \$2,200 Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0					\$5,000
Equipment Rentals \$8,000 \$5,181 Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0	Internet Café/Wi-Fi				\$0
Speaker Expenses \$0 \$0 Speaker Gifts \$750 \$1,481 Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0					\$10,000
Operating Supplies \$250 \$1,119 Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0			\$0	\$0	\$0
Postage \$50 \$68 Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0			\$750	\$1,481	\$1,500
Printing/Duplicating \$1,500 \$1,775 Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0	Operating Supplies		\$250	\$1,119	\$1,250
Meeting Planning Services \$6,000 \$7,850 Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0					\$100
Speaker Moderator Breakfast \$0 \$0 Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0				\$1,775	\$1,750
Insurance \$500 \$434 Hotel Attrition \$0 \$0 Transportation \$0 \$0			\$6,000	\$7,850	\$6,500
Hotel Attrition \$0 \$0 \$0 Transportation \$0 \$0	·			\$0	\$0
Transportation \$0 \$0					\$1,000
					\$0
I U I AL EXPENSES \$77,550 \$70,773					\$0
	OTAL EXPENSES		\$77,550	\$70,773	\$78,100
NET INCOME \$680 \$43,374	IET INCOME		\$680	\$43.374	\$1,005
\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$			4000	Ţ 10,01 T	<i>\$1,000</i>

Registration Fees	2018**	2018**	2019
Active Basic	250	250	250
Active Int/Adv	250	250	250
Active Week	400	400	400

^{*} Fees for week long attendence increased per April 7, 2017 Board Meeting
** Fees increased per February 9, 2018 Board Meeting

<u>REVENUES</u>	2018 Actual	Class IV Approved Budget	Class IV Actual	Class V Proposed Budget
2018 Registration Fees (\$995)	\$54,000	\$19,900	\$19,900	\$19,900
TOTAL REVENUES	\$54,000	\$19,900	\$19,900	\$19,900
EXPENSES				
Hotel Fee	\$14,513	\$15,000		\$15,000
Breaks	\$3,140	\$3,500		\$3,500
Room Rental		\$0		\$0
Lunch	\$3,762	\$4,500		\$4,500
Dinner	\$7,278	\$7,500		\$7,500
Staff Travel	\$2,100	\$2,200		\$2,200
Equipment Rentals	\$3,909	\$4,000		\$4,000
Speaker Expenses & Travel	\$24,883	\$20,200		\$20,000
Awards/Pins/	\$1,410	\$1,500		\$1,500
Operating Supplies	\$0	\$0		\$0
Printing/Duplicating	\$630	\$750		\$750
Meeting Planning Services	\$2,000	\$2,000		\$2,000
TOTAL EXPENSES	\$63,625	\$61,150	\$0	\$60,950
NET INCOME	(\$9,625)	(\$41,250)	\$19,900	(\$41,050)

Speaker Expenses		Room Rate \$	5	Room Rate \$		Room Rate \$		Room Rate \$
Mimi Hull - Mon - 3 sections	\$5,250	\$ 149.00	\$	139.00	\$	139.00	\$	139.00
Mimi Hull - Tues - 4 sections	\$5,250	Registration Fee	Regi	istration Fee	Reg	jistration Fee	Re	gistration Fee
J. Lenora Bresler - Wed 4 section	\$4,200	\$ 2,700.00	\$	995.00	\$	995.00	\$	995.00
Scott Paine	\$0							
Anetta Wilson - Friday 2 sections	\$4,000							
Total	\$18,700							

	2018-2019 Approved Budget	2018-2019 Actual	2019-2020 Proposed Budget
REVENUES			
Renewals	\$4,000	\$4,015	\$4,000
Application Fee	\$3,000	\$2,000	\$3,000
Review Courses	\$22,000	\$16,760	\$22,000
Fall Review			
Spring Webinar			
Exams	\$16,000	\$9,720	\$16,000
Fall			
Spring Miscellaneous Income	\$0	ሰ ታ	ΦΩ
TOTAL REVENUES	\$45,000	\$0 \$32,495	\$0 \$45,000
TOTAL REVENUES	Ψ-3,000	Ψ32,433	Ψ-0,000
EXPENSES			
Scantron Maintenance & Upgrades & Supplies	\$500		\$500
NASBA Fees	\$0		\$0
CGFO Printing & Mailing	\$1,000		\$1,000
CGFO Exam Rewrite or Update *	\$47,000		\$47,000
Fall Review and Exams Food & Beverage	\$13,000	\$9,297	\$13,000
Fall Review and Exams AV	\$1,500	\$0	\$1,500
TOTAL NON ADMINSTRATIVE EXPENSES	\$63,000	\$9,297	\$63,000
NET INCOME	(\$18,000)	\$23,198	(\$18,000)

^{*} Per April 7, 2017 Board Meeting

REVENUES * Active Members	2018 - 2019 Approved Budget \$52,800	2018 - 2019 Actual \$38,280	Summer	2019 SOGF \$13,200	2020 Spring \$13,200	2020 Conference \$13,200	2019 - 2020 Proposed Budget \$52,800
Associate Members	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL REVENUES	\$52,800	\$38,280	\$13,200	\$13,200	\$13,200	\$13,200	\$52,800
EXPENSE Speaker Fee	¢42,000	\$9.050	#2 000	¢2 000	¢2 000	¢2,000	¢12.000
Speaker Fee	\$12,000				· · · ·		
AV	\$4,000						
Refreshment Breaks	\$12,000				· · · ·		
Lunch	\$7,000				· · · ·		
Room Rental	\$1,000	\$1,011	\$500	\$0	\$500	\$0	\$1,000
Printing	\$1,200	\$0	\$300	\$300	\$300	\$300	\$1,200
Staff Travel	\$1,000	\$344	\$500	\$0	\$500	\$0	\$1,000
TOTAL EXPENSES	\$38,200	\$21,315	\$10,800	\$9,800	\$10,800	\$9,800	\$41,200
NET INCOME	\$14,600	\$16,965	\$2,400	\$3,400	\$2,400	\$3,400	\$11,600
				·	·		

Registrations Type

 Active Member
 440.00

 Associate Member
 480.00

Fee Increased per April 7, 2017 Board Meeting

^{*} Based on 30 participants per session

	2018 - 2019 Approved Budget	2018 - 2019 Actual	2019 - 2020 Proposed
<u>EXPENSE</u>			
Hotel Meals	\$10,000		\$13,000
Breakfast	\$2,500		\$3,500
Lunch	\$4,000		\$5,000
Dinner	\$5,000		\$7,500
Other	\$0		\$0
TOTAL EXPENSES	\$21,500	\$0	\$29,000

Hotel cost est at \$150 per night Average meeting attendance is 15 4 meetings per year plus Strategic Planing

MINIMUM NET

Minimum Net Assets - two (2) months of average operating expenses for the prior three (3) years. Desired Net Assets - four (4) months of average operating expenses for the prior three (3) years. If the actual Net Assets begins to approximate or falls below the Minimum Net Assets Amount, the Board of Directors shall take aappropriate action to restore the Net Assets Amount to the Desired Net Assets amount. This action should take into consideration relevant circumstances at that time and include, but not be imited to, appropriate expenditure reductions and/or revenue adjustments.

	Actual	Actual	Approved	Proposed
Net Assets Check				
	2017	2018	2019	2020
Operating Expenses	873,336	882,080	1,128,900	1,129,750
Average Three Year Expenses	851,790	848,796	961,439	1,046,910
Minimum Net Assets - Two months	141,965	141,466	160,240	174,485
Desired Net Assets - Four Months	283,930	282,932	320,480	348,970
Middle	212,947	212,199	240,360	261,728
Budgeted Fund Balance	212,401	344,082	183,612	239,637

^{*} Updated for NEW Net Assets policy as of 02/05/2009.



Florida Government Finance Officers Association School of Governmental Finance **Committee** 2019-2020

Agenda Item Request

2019-2020

CHAIRPERSON

Sharon Almeida Assistant Finance Director Town of Lantana 500 Greynolds Circle Lantana, FL 33462 561-540-5031 salmeida@lantana.org

BOARD LIAISON

Nicole Gasparri

COMMITTEE MEMBERS

Mark Ben-Asher Catherine Colwell Jennifer Desrosiers Cindy Emshoff Benjamin Finkelstein John Grady **Sheron Harding** David Jang Ann Kenny Jeffrey Kern Jeffrey Larson Donna Lovejoy Roberto "Bert" Martinez Carmen Mosley **Chantel Pierre** Tanya Quickel **Meridy Semones** Diane Smith Margaret Steele Miller Christine Tenney Elizabeth Walter Katherine Woodruff Tammy Wilson Sean Congero

Devin Carter

Meeting Date: June 12, 2019

Title of Item: 2019 School of Governmental Finance Update

Executive Summary, Explanation or Background Information on Request:

- 1. Update on 2019 SOGF speakers
- 2. Recommendation for subsidizing the 2019 school costs for those affected by Hurricane Michael.

Recommended Action:

Board approval on the recommended costs to be subsidized.

Sharon Almeida 6/4/19 **Sharon Almeida**

Date

NEXT MEETING:

Friday, August 9, 2019 Florida League of Cities Office – Third Floor					
Conference Room, 125 East Colonial Avenue, Orlando					

OTHER BUSINESS:	



FGFOA Mission

The FGFOA is dedicated to being your professional resource by providing opportunities through Education, Networking, Leadership and Information.

Education...

Creating balanced and cost effective educational programs Utilizing various venues and methods of delivery Enhancing cooperative training partnerships

Networking...

Establishing a network of membership expertise Establishing relationships with other organizations Establishing partnerships between Chapters

Leadership...

Providing opportunities for individual development Being recognized as the governmental finance expert Recruiting, mentoring and promoting leaders within our organization Recognizing Achievements

Information...

Maximizing technology resources Enhancing information delivery Communicating technical and legislative issues